

TESTIMONIAL

October 31, 2013

To: Don Crossley Reliable Flat Rate Pricing System

From: Tim Wolfe – Branch Manager, Sparling's Propane Co. Ltd. St. George, Ontario

Re: The Value of Using Your Flat Rate Pricing System

Don – Sparling's began using your system about 10 years ago. Flat Rate Billing helps us remain profitable with consistent pricing within our Service Departments.

We are using your pricing system across Ontario at 6 of our Branches and have incorporated a viable Maintenance Program and Inventory Control Program to compliment it.

Our customers like the fact that they know the cost of the repair prior to it being done and no surprises when they get the Bill. This supports the honest approach to business that we relay to our customers.

Accounts Receivable also likes the fact that customers usually pay the Invoice to the Technician, or if they don't, there is at least no questions later about acceptance of the services rendered.

Best Regards.

Tim